

FRANK M. RAMOS
Director, Office of Small and Disadvantaged Business Utilization
Office of the Under Secretary of Defense
(Acquisition, Technology and Logistics)
U.S. Department of Defense

Mr. Ramos was appointed Director, Office of Small and Disadvantaged Business Utilization on October 22, 2001. He is the Department of Defense's principal advisor for all small business matters, including those concerning women-owned small businesses, small disadvantaged businesses, historically Black colleges and universities and minority institutions, qualified Historically Underutilized Business Zone small businesses and small businesses owned by veterans and service-disabled veterans.

In this capacity, he is responsible for the development and promulgation of policies and management initiatives designed to ensure, throughout the Department of Defense, that these businesses are afforded an equitable opportunity to compete for defense contracts.

Prior to his appointment by President George W. Bush, Mr. Ramos served the Commonwealth of Virginia under Governor James Gilmore III as the Chief Deputy Director of Department Minority Business Enterprise in Richmond, Virginia. In this role he was responsible for overseeing policy development, international business development, public relations, and the loan-guarantee program.

In 1989, Mr. Ramos served under President George H. Bush at the U.S. Small Business Administration (SBA) as both the Associate Deputy Administrator for Management and Administration and the Associate Deputy Administrator for Minority Small Business Certification and Capital Development in Washington, DC. He later retired in 1994 as a Senior Executive Service (SES).

Mr. Ramos had an extensive career with the U.S. Treasury Department and the Internal Revenue Service. While working at the IRS, Mr. Ramos held progressively higher level positions in the Compliance, Tax Processing, Tax Accounts and Taxpayer Information Divisions in California, Arizona and at Martinsburg, West Virginia at the National Computing Center.

Mr. Ramos has been actively involved in various business and community based organizations throughout the United States. He has served as president of the Central California Hispanic Chamber of Commerce and as vice president of the League of United Latin American Citizens. He has been active in the American G.I. Forum of Washington, DC, the United States-Mexico Chamber of Commerce, and the Hispanic-American Police Command Officers Association. He has also served as an advisor to the Virginian Hispanic Chamber of Commerce.

The versatility of Mr. Ramos' leadership is reflected in the variety of awards he has received and the different areas in which he has been recognized. Some of the notable awards are: Treasury Department Gallant Award, Meritorious Service Award, SBA Administrator's Award, City of Fresno Award of Honor and Key to the City, City College of Fresno Outstanding Alumnus Award and Commencement Speaker, and the Commonwealth of Virginia Thomas Jefferson Award. The latter award, which is also known as the Patriot Award, was presented by Governor Gilmore.

Mr. Ramos holds a Bachelor degree in Social Science/History from California State University of Fresno. He also completed graduate studies in public administration at California State. Mr. Ramos has taken advanced tax and management courses with the Internal Revenue Service and at the SBA Financial Management Institute at the University of Maryland.